



## Case Study: The Salthouse Harbour Hotel

The most exciting new hotel in Ipswich is a stylish conversion that has transformed a Victorian warehouse into the Salthouse Harbour Hotel. It has superbly equipped bedrooms, all with a stunning view across the new Ipswich Marina, with glazed penthouse suites on the top floor.

There was a need to retain many of the original Victorian features like the arched-head timber windows while creating a modern hotel environment that would complement the changing face of Ipswich's old industrial dock area.

The interior needed to reflect the quality of the hotel and its accommodation and the high standards demanded by the owners. To meet this need M & S fitted custom reception desks and bars, solid ash hardwood doorsets and stainless steel ironmongery,

- M & S quality has helped turn the owners' vision into reality
- Quality materials delivered at the best possible prices
- Delivery on time and within budget - critical to the success of any commercial venture.



Retail and hotel developments place their own unique demands on the contractors who build them and fit them out.

Hotels like the Salthouse Harbour Hotel demand high quality individual styling and levels of craftsmanship that can only come with experience. Chain hotels like the Holiday Inn demand close adherence to a rigidly enforced standard, within tight budget and time constraints. These are very different challenges, but M & S are well equipped to meet them both.

Retail developments - and supermarkets in particular - are increasingly being built on brownfield sites, and new developments often combine supermarket buildings with new housing.

With our experience on major projects throughout the southeast, and many supermarket projects (below) already completed, M & S are ideally placed to meet this need.

We are one of Tesco's approved subcontractors, and regularly take part in E-tender auctions for joinery packages associated with existing or new stores.

